

# Young Entrepreneur of the Year Awards - closing date for entrants is tomorrow

Are you an innovative, aspiring, ambitious entrepreneur, waiting to be recognised and awarded for your success? Well, now's your chance to avail of the recognition, training, prestige, and publicity associated with Galway's premier competition for business owners - the search has begun for the Galway Young Entrepreneur of 2005. The competition is open to all between the ages of

18 and 40 years, who are owners/managers and are primarily responsible for the performance of their business. The nominated business must also be operational for a minimum of one year and located within Galway city and county. The winner of the competition receives a Price Waterhouse Coopers Consultancy package to the value of €5,000, which is a hugely significant

addition to any company, offering an invaluable amount of financial advice and consultancy, essential to the continual and further development of any business. The prize also includes extensive coverage in the *Galway Advertiser*, an aspect of the prize which has attracted many entrants and winners to the competition, and gives great company promotion to the winner of the

competition. Young Entrepreneur of the year 2004 was Mr Declan Garry, proprietor of Arabica coffee shops. Winning the award has raised the profile of Arabica to the extent that, according to Declan Garry, Arabica has received very positive reactions from the public including landlords, developers, and banks. They are more willing to discuss developing business relationships

with Arabica which in turn has opened a lot of doors for them, he said. Closing date for receipt of applications is 6pm tomorrow. Entry forms and information packs are available from the JCI organising committee and the entry fee is €50. Cheques should be made payable to Junior Chamber International Galway. If you feel you would benefit from the

experience this prestigious competition has to offer then contact Gina Kearns at (086) 3451996 or Celine O'Donovan (087) 6920033 for more information. You can apply to Junior Chamber International Galway, Young Entrepreneur Competition, PO Box 99, Galway. Entry forms are available from the JCI or on its website [www.juniorchambergalway.com/gye](http://www.juniorchambergalway.com/gye).

## BUSINESS & CAREER CLINIC



BY GER COLLERAN

**Charity work can improve your people skills and your career**

This week I would like to talk about the whole area of community and voluntary work and how it can reward you both personally and in your career (it is good for the soul and can help you at work as well). Everyone can benefit from being involved in a

charity/voluntary organisation, giving your time free of charge to raise funds for people who are in need of something. You may have never thought about how important a contribution you can make in helping a voluntary organisation and how it can help you in your job:

**How your contribution can help you grow as a person:** Almost all charity organisations are looking for volunteers on a permanent or part-time or once-off basis. Focus on how you can really make a difference (life-and-death problems)

Do more than just pay on-line or by post or putting money into an account. See the need for your help. Remember that gives gain. How your contribution can help you in your job: Helps you use different skillsets to the ones you use at work

You witness immediate results. Improves your team-working skills enormously. Helps you see people and appreciate them in a different way. You become a better person more understanding, with empathy

Impresses a potential new employer who reads your CV. It is the time of year for helping and giving, choose a charity/voluntary organisation that you feel personally attached to or really care about, go to one of its meetings, meet someone who is involved and say 'YES, I WILL HELP YOU!'

*Ger Colleran is Director of Talent Fusion who help people identify and source their ideal career and help organisations manage the training and development of their employees.*

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# NUI Galway Graduate Recruitment Fair attracts leading business and industry employers

BY SINEAD MCGOVERN

More than 60 major employers have confirmed their attendance at NUI

Galway's Graduate Recruitment Fair, which will take place in Áras na Mac Léinn/Student Centre from 1pm to 5pm, on Tuesday 1 November 2005.

This is an ideal opportunity for graduates to meet prospective employers, find out what the current job market has to offer, and make valuable

contacts with personnel in leading national and international companies. The Fair is also open to graduates already working in the community.

Peter Keane, of NUI Galway Careers Office, which is organising the Fair, advises those wishing to attend, to bring their CVs and take advantage of the opportunity of having so many employers present in the one place, ready to recruit staff.

"Companies from industry will be recruiting scientists, engineers, administrators, and language specialists," he said. "We will have banking, insurance, and accountancy firms in attendance and in the current buoyant economy, many career opportunities exist in this area. The Public Appointments Service, which recruits for all government departments will be in attendance and they are

keen to meet graduates from all disciplines."

More than 4,000 students will graduate in NUI Galway this week, so the Graduate Recruitment Fair is very timely for those who intend getting a foothold on the career ladder. An additional service to be provided at the Fair is a CV Clinic, where the NUI Galway Careers Service will review CVs and provide advice and recommendations on how this key document may be improved.

Peter Keane says the employers are also looking forward to the Recruitment Fair and meeting prospective employees. "We have established strong relationships with these companies over many years and they know that NUI Galway produces graduates who are motivated, used to working in project groups and that

many have participated in our Professional Employment Programme, whereby students gain work experience for six months with a company, giving them a head start with potential employers."

Among the companies present at the fair will be Intel, Jefferson Smurfit, Medtronic, IBM, Glanbia, Pfizer, Boston Scientific and Monster.ie The Defence Forces will also have a stand at the Fair.

Deirdre Sheridan, Recruitment Fair Coordinator would also like to remind employers that they can advertise year round for free in the Careers Service on-line and printed publication, *Career Matters*, published every two weeks. In addition, the Careers Service organises Employer Presentations throughout term at times to suit employers.

**Elverys Sports**, Ireland's longest established sports retailer, will soon be opening a dedicated Keep Fit and Fitness Store in Centre Point, Liosbaun Retail Park, Galway, and now have exciting opportunities for:

### KEEP FIT ADVISORS

Ideally, you will have a background in fitness, with experience of advising customers in achieving their fitness goals. You will have proven success in achieving sales targets and delivering exceptional customer service. You will be pro-active, with strong motivation skills, and be passionate about sport. To apply, call 094 9020334, email [hr@elverys.ie](mailto:hr@elverys.ie) or forward your CV to Elverys Sports Head Office, Moneen Bradagh Industrial Estate, Castlebar, Co. Mayo.

**Kennedy Fitzgerald Solicitors**  
 The Waterfront,  
 Bridge Street, Galway

requires

### TWO LEGAL SECRETARIES

WITH EXPERIENCE IN CONVEYANCING  
 C.V.s to above address and/or to  
[info@kennedyfitzgerald.ie](mailto:info@kennedyfitzgerald.ie)

### THE VICTORIA HOTEL

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requires

**Experienced Receptionist (full time)**  
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**Experienced Restaurant Staff**  
**Restaurant Waiting Staff**  
 Experience essential  
**Bar Staff**  
 Experience essential

All replies to the HR Manager,  
 in writing with CV

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### GALWAY BAY HOTEL

CONFERENCE AND LEISURE CENTRE  
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### DEPUTY GENERAL MANAGER

The main duty of the Deputy General Manager is to maximise profit through the consistent delivery of the highest standard of service ensuring the effective performance of the team

The successful candidate should possess:

- Strong leadership qualities
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**Previous Senior Management Experience Required**  
 Excellent terms & conditions apply  
**Applications in confidence to**  
 Mary Conroy, Human Resource Manager,  
 The Galway Bay Hotel,  
 The Promenade, Salthill, Galway  
 Tel: 091 519510  
 Email: [info@galwaybayhotel.net](mailto:info@galwaybayhotel.net)

### ON THE MOVE

**Oliver Laheen ACCBANK**  
 Asset Finance Representative  
 m 086 381 4606

**Oliver Laheen** has recently been appointed to ACCBANK Asset Finance Division.

Based in Galway, Oliver has responsibility for sales development in Galway city and surrounds. Oliver will specialise in Leasing and Hire Purchase in the Plant & Machinery, Haulage, Motor, Industrial and Agricultural Equipment sectors.

Originally from Galway, Oliver has an impressive 6 years sales and sales management experience in the Construction sector.

Due to strong growth in the sector Oliver's appointment is part of ongoing expansion of the ACCBANK Asset Finance.

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